

**Ross Webber, Business Development Manager, BDA
Seventh Annual Offshore Aircraft Registration Summit
Thursday, November 2, 2017, 9am,
Bermuda Underwater Exploration Institute**

Thank you, Taki—and welcome back to Bermuda!

We're very proud of Bermuda's aviation sector. It has a long and respected heritage, and is well-known around the world. Our market has proven a highly conducive environment for leasing and financing of both commercial and private aircraft. On the registration side, our newly created Bermuda Civil Aviation Authority maintains a superb aircraft registry which I know my colleague, the BCAA's General Director Thomas Dunstan, will be speaking more about this morning.

Bermuda is an ideal jurisdiction for asset financing of all descriptions, and our jurisdiction has demonstrated a collaborative effort to ensure this industry stays contemporary with global standards. Bermuda is aligned under the Cape Town Convention—providing security over these assets.

Meeting global standards is critical in today's rapidly changing regulatory environment. Compliance, cooperation and transparency have never been more important. Demonstrating leadership in that sphere is paramount for us. I am sure as you work with our Bermuda service providers and as you enjoy this island, you will recognise, in an increasingly cluttered market, that *Bermuda is Different*.

So, thank you for coming—it's a great pleasure to have you here. We wish all attendees a very productive conference—and hope our visitors take some time out to enjoy everything our island has to offer.

And now it's an honour to introduce an alumnus of the Florida Air Academy and a qualified pilot, the Premier of Bermuda, the Honourable David Burt. He and his government have been working closely with the BDA and industry partners over the past few months to foster relationships, and promote & protect our jurisdiction on both sides of the Atlantic.

Mr. Premier...